

Adams County Junior Livestock Sale Committee
Minutes
July 8, 2021

Determination of Quorum: Informal meeting called to order by Vice Chair Kinza Burney, due to the number of topics to cover. Quorum was met, with three of four executive committee members present.

Treasurer's Report: Amy Marris will update the address for statements. At last check, the committee has \$22,535.47 in our account, and \$13,094.59 in the CD. Kinza approved, Tara Marr seconded. Motion passed.

Old/New Business and Discussion:

- Volunteers: need all the people that we can get for the Sale, since we won't have the Dome, but will have a brunch setting.
 - Kinza has reached out to FFA, NJHS, Girl Scouts, etc. for help at the Sale. Amy McFarland will reach out to Brittaney at Bennett FFA to see if they can help the night before.
 - Signup Genius has been set up for general interest, one will be created for day of the Sale and the night before for check in.
- Sale Barn Availability: the Sale Barn is now available for the sale itself, still need to find a space for the brunch.
- Hybrid Auction: invoice for Stock Show Auctions, Amy Marris will get it paid. As soon as paid, we can start setting up our webpage, social media and promotions. We desperately need volunteers to help with AV set up for the online segment.
- Marketing: We will be marketing more on the Facebook page, and will set up more on the page itself and links in the weekly newsletter. It will be similar to past years, where kids may promote themselves, although they may not know exactly which animal they'll be selling.
 - Buyer's Packets: need to get mailed, the letter and the brochure. Amy McFarland will check with Barb to see if she has any envelopes leftover. It will also be available in digital format. As soon as everything is finalized, we will send all links, etc. directly to the market livestock families.
- Ginther Scholarship Fund: Sager family has donated a lamb to help with this fundraiser. The lamb will be sold "in pieces" and returned to the Sager family. It will a fundraiser only to benefit the scholarship fund. Julia and Chris are in touch with the Ginther family, and the auction will start with the scholarship animal.
- Food and Beverage: usually have 300-350 guests to feed, trying to do a brunch menu as follows:
 - Chick-Fil-A: allow school pricing: \$2.55 chicken biscuit, \$2.15 sausage biscuit, \$2.30 fruit cup
 - Santiago's: breakfast burritos

- Fruit: dangers of food safety and COVID protocols
- Pastries: \$6/dozen original, \$8/dozen for assorted
- Drinks: coffee, lemonade, iced tea, alcohol options like bloody mary, sangria, etc. Beer option was suggested.
- Decorations: Kinza and Sarah Barba are working on centerpieces.
- Photographer: provide photos for champion/reserve animals? We have talked about not providing a photographer. Many weighed in that photos would be beneficial, and that an additional \$10-\$15 fee will be taken out of checks to cover photography. Amy McFarland will reach out to Brenna Quillen for a quote on that.
- Animal Check In: Jon Barba suggested we consider competing with the grandstand events for animal check in the night before. Kinza suggested a 2-6p check in on Friday, Kenzie suggested a sign up similar to what is done with the livestock check in in order to space things out a bit.
- Check Out Logistics:
 - Processors/Transport: we have a limited number of spots at processors and desperately need hauling for the processors.
 - Willing to help haul: Tieler Galligan, Kristin Marr, Jason Brassington. Amy McFarland will get in touch with these volunteers.
 - We are working with our veterinarian for residue testing for champion and reserve animals, since Innovative Foods had a fire and cannot process our animals this year.
 - We will allow our buybacks to be re-sold, via a sign-up sheet by species available at the brunch and sale. It will be first come, first serve, and non-answers will be skipped for the next person.

Next Meeting: will be held in September, but subcommittee meetings will be held between now and Fair to get logistics in place. Meeting was adjourned at 8:48p.