

Sale Committee Agenda  
Thursday, December 9<sup>th</sup> 2021 via Zoom Meeting

**Call to Order:** By Chair Kinza Burney at 6:30 pm

**Determination of Quorum:** It was determined that quorum was met.

**Approval of Agenda:** ?

**Secretary's Report:**

**Treasurer's Report:** Due to not being able to access the banking account at this time, it was motioned by Amanda Goss, and 2<sup>nd</sup> by Janelle Sack that the treasurers report remains at \$102,610.51. There are still outstanding invoices that have not been seen (liquor bill for buyers) and sale checks left at the office for a few kids.

**Old Business**

- Sponsorships – many businesses that have sponsored in the past have switched to becoming buyers. Sponsorships help offset Sale costs.
  
- Ginther Scholarship Funds – 10 lots were auctioned off using a donated animal. Discussion was had around the possibility of reducing the number of lots in the future or spreading the lots out periodically throughout the Sale. –**This has been discussed off and on about what to do. Although an answer has not been talked in depth about either reducing the amount of lots this scholarship has in the sale OR if we spread the lots out, we will keep this in mind and will table it to at least January 2022.**
  
- Elections in November
  - Chair – Kinza Burney
  - V. Chair – Rita Lipke
  - Treasurer – Amanda Goss
  - Secretary – Janell Sack
  
- 2022 Sale - Discussion
  - Online Sale Platform
  - Processors- trailering by clubs
  - Buyback Option
  - Discussion on Time of Sale: Saturday afternoon
  - Discussion on Number of Animals members allowed to sell: ?
  - Marketing

**New Business:**

- Subcommittees: Offices to be voted on in January 2022
  - Sale Day
  - BBQ
  - Promotion

- Buyer Appreciation
  - Invitation
- Change of Bylaws- Proposal to change the term for treasurer is two years plus 1 training year for the incoming treasurer.
- Save the Date Cards – it has been discussed that we start with sending out Save the Date cards to previous buyers. Sale details are not finalized at this time so no other details can be sent to buyers. Chris has agreed to help with the printing of the cards.
- The executive committee decided on having a Saturday morning large animal round robin, followed by a celebrity showmanship, followed by buyer's BBQ, and finished with the Junior Livestock Sale.
- It was discussed to try to make a workshop for helping kids get donations mandatory just like MQA.
- It was discussed to put out a county wide survey to get everyone's opinion about whether or not to allow the sale of two (2) difference species from each kid.
  - Pros: sale number increase, raising more than one (1) specie.
  - Cons: buyer numbers are currently low, average of sale price WILL go down, quality of animals will be in question, will alienate kids who can only have one (1) market animal at their housing location

**Next Meeting:** January 6<sup>th</sup> at 7:30

**Adjournment:** Meeting was adjourned at 8pm by Chair Kinza Burney